

SENIOR CONSULTANT CORPORATE RESPONSIBILITY AND SUSTAINABILITY

Opportunity:

BrownFlynn is a market leader with a 15-year track record delivering corporate responsibility (CR) and sustainability consulting, communications and training services. We advise clients on how to integrate responsible practices into their business strategies and how to communicate these practices internally and externally for bottom-line impact. At BrownFlynn, every client engagement is a collaborative process. Our goal is to help clients discover their unique sustainability opportunities using our proven facilitation methods and techniques. We ask questions to uncover the bold sustainability goals, metrics and action plans that will generate bottom-line results. In the process, we help create sustainability—champions who are instrumental in driving an organization's success.

Primary Job Function:

Working under the general direction of a Firm principal, the senior sustainability consultant will be responsible for developing CR and sustainability solutions for the Firm's clients as well as managing day-to-day activity of the client service team. The senior consultant interfaces with the firm's clients, team members and vendors to develop and implement strategies and solutions on behalf of the client. The senior consultant actively participates in growing existing client relationships, acquiring new clients, as well as developing and implementing new sustainability services/products as opportunities arise.

Responsibilities:

- Provide strategic consultation and support to the Firm and its clients in the formulation and implementation of cohesive CR/Sustainability strategies
- Advise clients in the setting and delivery of targets for CR/Sustainability performance; support the monitoring and reporting of CR performance; communicate CR/Sustainability goals internally and externally
- Facilitate client decision-making with client teams at all levels – from the Boardroom to the front line
- Identify and stay abreast of current drivers and trends, including national legislation, international standards and best practices; ensure the Firm develops and executes solutions ahead of expectations
- Provide mentoring to junior staff working in CR/Sustainability, with the goal of expanding the capabilities and team size of BrownFlynn's CR/Sustainability consulting practice
- Actively participate in business development activities and provide support in the development of proposals
- Communicate openly with all team members; provide progress reports to the Firm's senior leadership; Prepare client service reports; review important developments with relevant team members and principals



Requirements:

- Background and Expertise
 - Bachelors Degree; Masters Degree a plus
 - 10 years of consulting experience or equivalent experience in a large corporate environment; global CR/Sustainability and/or entrepreneurial experience a plus
 - Excellent problem solving and analytical skills around key strategic drivers of corporate-client agendas
 - Superb written and oral communication skills, experienced facilitator
 - Proven ability to manage multiple projects, tasks and team players simultaneously with a penchant for service excellence and a collaborative style
 - Ability to dynamically prioritize and adjust to change and/or business growth with a customer-focused orientation

- Sustainability Experience
 - Expertise in three or more of the following areas: Supply Chain, Life Cycle Assessment, Management Systems, Social Performance & Social Investment, Employee Engagement, Change Management, Corporate Reporting, Reputation Management and Corporate Assurance;
 - Knowledge and application of international standards and guidelines (AA1000, SA8000, ISO14001, GRI G3 guidelines etc) and relevant professional qualifications are preferred

- Personal Characteristics
 - Results oriented; proven ability to build, develop and implement a broad-ranging CR/Sustainability program from the ground up
 - Ability to effectively engage the C-Suite and affect positive change
 - Collegial, open and grounded in integrity
 - Strategic, passionate and innovative creator and implementer of solutions with a “roll-up your sleeves” approach

Classification: Full Time
Compensation: Negotiable, commensurate with experience
Location: Cleveland