



SENIOR CONSULTANT CORPORATE RESPONSIBILITY AND SUSTAINABILITY

Opportunity:

Want a career that's personally and financially rewarding while having the opportunity to change the world? Come join a hot, growth market that's bucking economic trends and is, undoubtedly, a 21st century business imperative. BrownFlynn is a market leader featuring a 13-year track record delivering corporate responsibility (CR) and sustainability consulting services. We counsel clients on how to build sustainable practices into the very core of what they do, how they operate, and how they communicate internally and externally to enhance market position, profitability and brand. Our 'no-nonsense' approach is all about keeping social and environmental initiatives material to our clients' business drivers and market conditions, focusing on those internal investments that create meaningful value and returns.

Primary Job Function:

Working under the general direction of a Firm principal, the senior sustainability consultant will be responsible for developing CR and sustainability solutions for the Firm's clients as well as managing day-to-day client activity. The senior consultant interfaces with the firm's clients, team members and vendors to develop and implement strategies and solutions on behalf of the client. The senior consultant actively participates in growing existing client relationships, acquiring new clients, as well as developing and implementing new sustainability services/products as opportunities arise.

Responsibilities:

- Provide strategic consultation and support to the Firm and its clients in the formulation and implementation of cohesive CR/Sustainability strategies
- Work with the Firm's principals to identify sustainable development business growth opportunities
- Advise clients in the setting and delivery of targets for CR/Sustainability performance; support the monitoring and reporting of CR performance
- Provide technical and project advice on CR/Sustainability to clients and Firm colleagues
- Apply leading edge CR/Sustainability practices (including social, environmental, Climate Change, supply chain, SRI, etc.) to client activities
- As the Firm's "green expert", identify and stay abreast of current drivers and trends, including national legislation, international standards and best practices; ensure the Firm develops and executes solutions ahead of expectations
- Work with Firm colleagues and clients to manage potential CR/Sustainability risks within their supply chains or other aspects of their business
- Provide assistance, facilitation and mentoring to junior staff working in CR/Sustainability, with the goal of expanding the capabilities and team size of BrownFlynn's CR/Sustainability consulting practice
- Actively participate in business development activities and provide support in the development of proposals
- Apply technology to further the Firm's goals.
- Communicate openly with all team members; provide progress reports to the Firm's senior leadership
- Prepare client service reports; review important developments with relevant team members and principals



Requirements:

- Bachelors Degree in Environmental Science or Engineering; Masters Degree in Business or Science
- 10 years of consulting experience in a service or manufacturing business; global CR/Sustainability and/or entrepreneurial experience a plus
- Expertise in three or more of the following areas: Supply Chain, Life Cycle Assessment, Management Systems, Social Performance & Social Investment, Corporate Reporting, Greenhouse Gas (GHG), Reputation Management and Corporate Assurance;
- Knowledge and application of international standards and guidelines (AA1000, SA8000, ISO14001, G3 guidelines etc) and relevant professional qualifications are preferred
- Results oriented; proven ability to build, develop and implement a broad-ranging CR/Sustainability program from the ground up
- Ability to effectively engage the C-Suite and affect positive change
- Collegial, open and grounded in integrity
- Superb written and oral communication skills
- Strategic, passionate and innovative creator and implementer of solutions with a “roll-up your sleeves” approach
- Excellent problem solving and analytical skills around key strategic drivers of corporate-client agendas
- Proven ability to manage multiple projects, tasks and team players simultaneously with a penchant for service excellence and a collaborative style
- Ability to dynamically prioritize and adjust to change and/or business growth with a customer-focused orientation

Note: The ideal candidate will have experience managing and implementing international CR/ sustainability programs at a strategic and operational level within a large, global corporation.

Classification: Full Time
Compensation: Negotiable, commensurate with experience

Relocation to Cleveland required